Ms. Tanya Smith, CEO Acme Corp. 12345 Acme Ave. Minneapolis, MN 55410 (612) 555-2368 June 1, 2018 Mr. Oscar Wilde, VP of Sales NewTech 9876 NewTech Way San Jose, CA 95113

Dear Mr. Wilde:

I would like a free consultation about NewTech's cloud-based sales management software. Acme Corp. is a fast-growing manufacturer (20% annual revenue growth over the past five years). We want to continue to grow, and NewTech's software seems like a product that might take our sales team to the next level. I want to explore with you whether NewTech software is a good fit for Acme.

I look forward to speaking with you at your earliest convenience.

Sincerely,

Tanya Smith, CEO

Enclosures: Acme Corp. brochure